



**Mesaieed
Petrochemical
Holding Company**

CONTACT DETAILS:	
Name	Mr. Khalid Al-Subaey
Title	Chief Coordinator
Company	Mesaieed Petrochemical Holding Company QSC ("MPHC")
Telephone Number	(974) 4013-2080
Fax Number	(974) 4429-3750
DOCUMENT DETAILS:	
Document Reference	MPHC PR 150104 English
For Immediate Release	January 04, 2015

All MPHC Products Marketed by Muntajat

DOHA, QATAR - Mesaieed Petrochemical Holding Company ("MPHC" or "the group"; QE: MPHC), a subsidiary of Qatar Petroleum partially floated on the Qatar Exchange, and one of the region's premier diversified petrochemical conglomerates with interests in the production of olefins, polyolefins, alpha olefins and chlor-alkali products, issued a statement confirming the progressive assumption by Muntajat of the marketing, distribution and sale activities for all of Q-Chem and Q-Chem II's products.

In accordance with Decree Law (11) of 2012, Qatar Chemical and Petrochemical Marketing and Distribution Company QJSC (trading as "Muntajat") has the exclusive rights to purchase and sell the State of Qatar's production of chemical and petrochemical regulated products to the global market. As per a Ministerial Directive issued on April 13, 2014, high density polyethylene ("HDPE"), medium density polyethylene ("MDPE"), normal alpha olefins ("NAO"), 1-Hexene, 1-Octene, 1-Butene, ethylene and pygas were designated as regulated products. The group's remaining products, namely, caustic soda solution, ethylene dichloride ("EDC"), vinyl chloride monomer ("VCM") and hydrochloric acid ("HCl"), were designated as regulated products prior to the incorporation of MPHC on May 29, 2013.

Muntajat commenced the purchasing, marketing, distributing and selling of Qatar Vinyl Company's chlor-alkali products prior to the incorporation of MPHC, while the commencement

Document Reference: PR 150104 English

Release Date: January 04, 2015

Page: 2 of 3

dates for the purchasing, marketing, distributing and selling of Q-Chem and Q-Chem II's products are as follows:

Pyrolysis Gas (Pygas) and Ethylene December 15, 2014

HDPE and MDPE December 16, 2014

NAO, 1-Butene, 1-Hexene and 1-Octene January 1, 2015

The transition of Q-Chem and Q-Chem II marketing activities are the result of careful planning between Muntajat, Q-Chem and Q-Chem II to ensure that such activities are transparent and seamless to customers.

###

For more information about this press release, email mphc@qp.com.qa or visit www.mphc.com.qa.

You can also follow us on Twitter, Instagram (@mphc_qa).

DISCLAIMER:

The companies in which Mesaieed Petrochemical Holding Company QSC directly and indirectly owns investments are separate entities. In this press release, "MPHC" and "the group" are sometimes used for convenience in reference to Mesaieed Petrochemical Holding Company QSC.

This document may contain forward-looking statements concerning the financial condition, results of operations and businesses of Mesaieed Petrochemical Holding Company QSC. All statements other than statements of historical fact are deemed to be forward-looking statements, being statements of future expectations that are based on current expectations and assumptions, and involve known and unknown risks and uncertainties that could cause actual results, operations and business performance or events impacting the group to differ materially from those expressed or as may be inferred from these statements.

There are a number of factors that could affect the realisation of these forward-looking statements such as: (a) price fluctuations in crude oil and natural gas, (b) changes in demand or market conditions for the group's products, (c) loss of market share and industry competition, (d) environmental risks and natural disasters, (e) changes in legislative, fiscal and regulatory conditions, (f) changes in economic and financial market conditions and (g) political risks. As such, results could differ substantially from those stated, or as may be inferred from the forward-looking statements contained herein. All forward-looking statements contained in this report are made as of the date of this presentation.

Mesaieed Petrochemical Holding Company QSC, its Directors, officers, advisors, contractors and agents shall not be liable in any way for any costs, losses or other detrimental effects resulting or arising from the use of or reliance by any party on any forward-looking statement and / or other material contained herein. Mesaieed Petrochemical Holding Company QSC, its joint ventures and associated companies are further in no way obliged to update or publish revisions to any forward-looking statement or any other material contained herein which may or may not be known to have changed or to be inaccurate as a result of new information, future events or any reason whatsoever. Mesaieed Petrochemical Holding Company QSC does not guarantee the accuracy of the historical statements contained herein.

GENERAL NOTES:

Mesaieed Petrochemical Holding Company's accounting year follows the calendar year. No adjustment has been made for leap years. Where applicable, all values refer to Mesaieed Petrochemical Holding Company's share. Values expressed in QR billions and percentages have been rounded to 1 decimal point. All other values have been rounded to the nearest whole number. Values expressed in US \$'s have been translated at the rate of US \$1 = QR3.64.

DEFINITIONS:

Cash Realisation Ratio: $\text{Cash Flow From Operations} / \text{Net Profit} \times 100$ • Debt to Equity: $(\text{Current Debt} + \text{Long-Term Debt}) / \text{Equity} \times 100$ • Dividend Yield: $\text{Total Cash Dividend} / \text{Closing Market Capitalisation} \times 100$ • EDC: Ethylene Dichloride • EPS: Earnings per Share (Net Profit / Number of Ordinary Shares outstanding at the year end) • EBITDA: Earnings Before Interest, Tax, Depreciation and Amortisation • Free Cash Flow: $\text{Cash Flow From Operations} - \text{Total CAPEX}$ • HCL: Hydrochloric Acid • HDPE: High Density Polyethylene • NAO: Normal Alpha Olefins • NaOH: Caustic Soda • MT / PA: Metric Tons Per Annum • Payout Ratio: $\text{Total Cash Dividend} / \text{Net Profit} \times 100$ • P/E: Price to Earnings (Closing market capitalisation / Net Profit) • Utilisation: $\text{Production Volume} / \text{Rated Capacity} \times 100$ • VCM: Vinyl Chloride Monomer

ABOUT MPHC:

Mesaieed Petrochemical Holding Company Q.S.C. ("MPHC") was incorporated as a Qatari joint stock company on May 29, 2013 with an agreed effective date for the transfer of Qatar Petroleum's previous shareholding in the joint ventures of September 1, 2013. The registered office is located at P.O. Box 3212, Doha, State of Qatar. The main activity of MPHC is to act as a holding company: (i) Q-Chem is currently owned by MPHC (49%), Chevron Phillips Chemical International Qatar Holdings L.L.C. ("CPCIQH") (49%) and QP (2%), and has one wholly-owned subsidiary, Q-Chem Distribution Company Limited, which engages in the sale and distribution of all of Q-Chem's products through agency agreements with Muntajat and Chevron Phillips Chemical International Sales, Inc. ("CPCIS"); (ii) Q-Chem II is currently owned by MPHC (49%), CPCIQH (49%) and QP (2%), and has one wholly-owned subsidiary, Q-Chem II Distribution Company Limited, which is engaged in the sale and distribution of all of Q-Chem II's products through agency agreements with Qapco and CPCIS, and an effective ownership interest of 53.85% in a joint venture, Ras Laffan Olefins Cracker Company Limited, which supplies ethylene to Q-Chem II; and (iii) QVC, which was incorporated in 1997 as a joint venture, and is currently owned by MPHC (55.2%), Qapco (31.9%) and QP (12.9%).